

From Product to Service:

Mass Effect 3 Multiplayer

went live

Scylla Costa March 28, 2013



### What did I do?









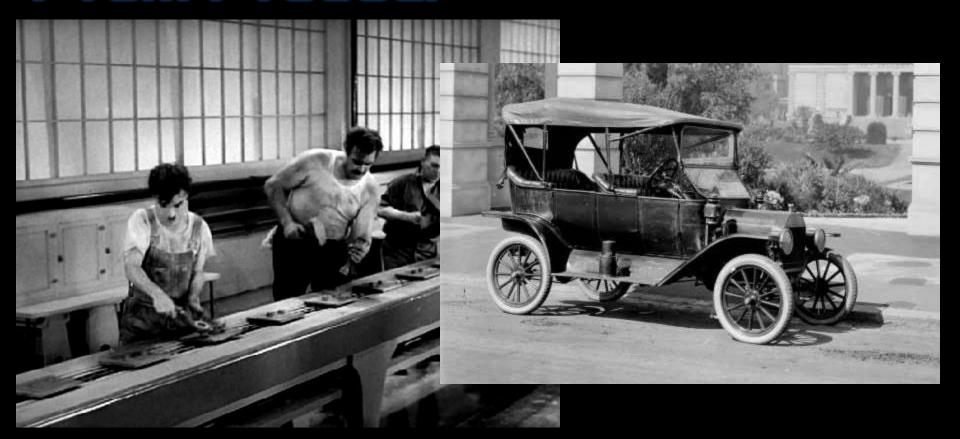
## Agenda

- Going from a Product to a Service
- Creating the backbone of your service
- Running a service
- Multiplayer





## From Product



#### Mass Effect 3 - The Product

- Final chapter of Trilogy
- Complex
- Very difficult to improve

On the plus side, we had a very

experienced and talented team

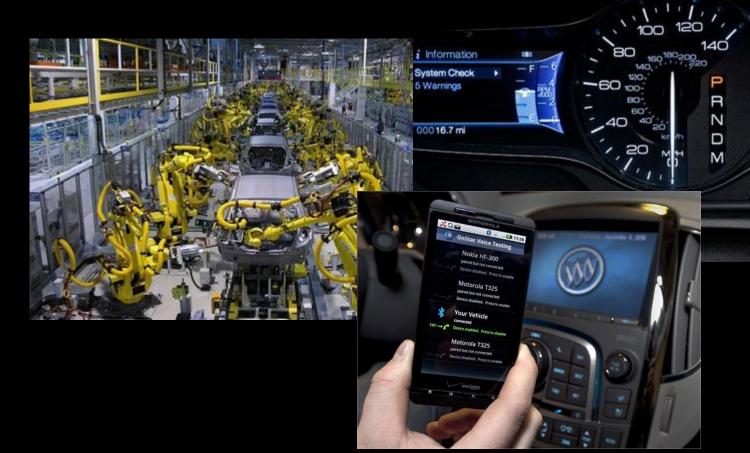








## To Service

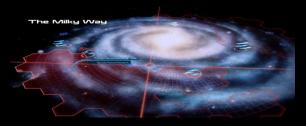




#### Mass Effect 3 - The Service

- Galaxy at War
- Live Team
- Multiplayer













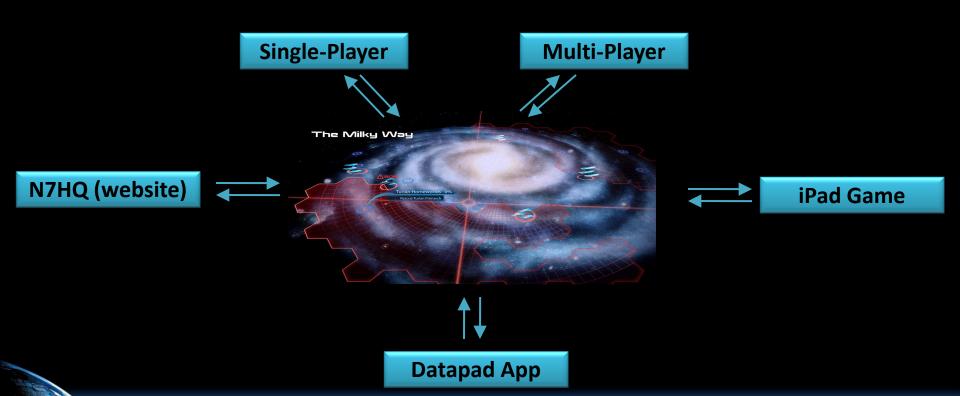
















#### Single Player

WAR ASSETS





Total Strength



Asari have a robust cellular regenerative system. While they do not heal faster than other species, asari are known to reach 1000 years of age. Although asari have one gender, they are not asexual. An asari provides two copies of her own genes to her offspring. the second set is altered in a unique way to prevent complext cellular regenerative system. While they do not heal faster than otherAn asari provides two copies of her own genes to her offspring. the second set is altered in a

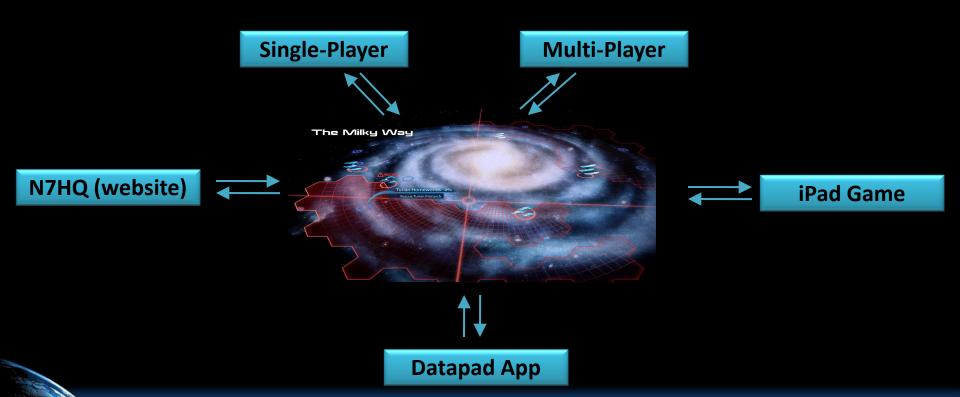
Mark All Viewed

Select

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- Free iOS App
- Released on March12, 2012



Codex with Voice
 Over







In-game messages









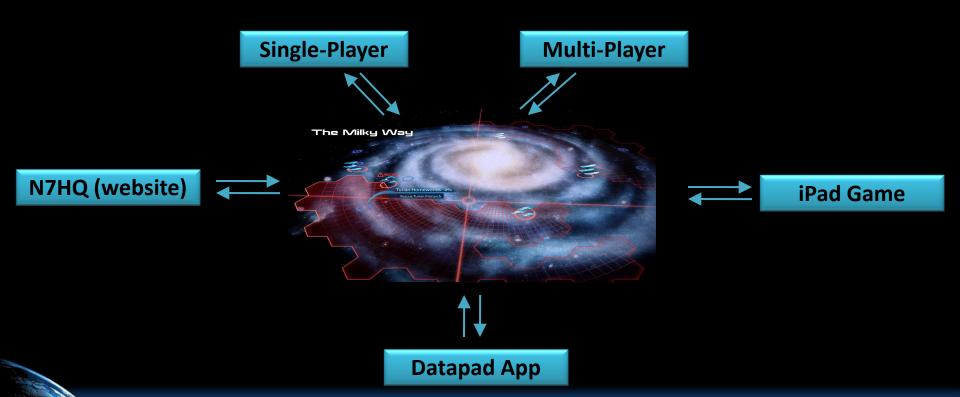
- Galaxy at War minigame
- Could help players to keep Galactic Readiness Rating on 100%









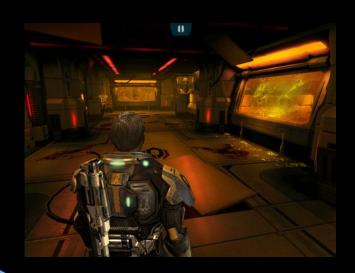






## Mass Effect: Infiltrator

• iOS & Android









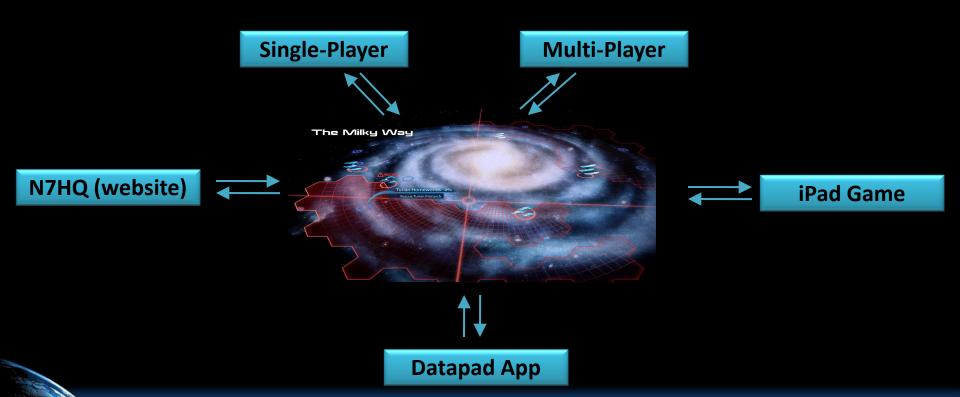
#### Mass Effect: Infiltrator

- Increase the Galactic Readiness
- Get War Assets:
  - -Finishing the game (once)
  - -Getting gold on all Main Story checkpoints
  - -Getting gold on all Turian Story checkpoints















#### Key Takeaways - Galaxy at War

Engage 1<sup>st</sup> Party early

 Use the strength of your IP to enhance your service proposal

# Live Team







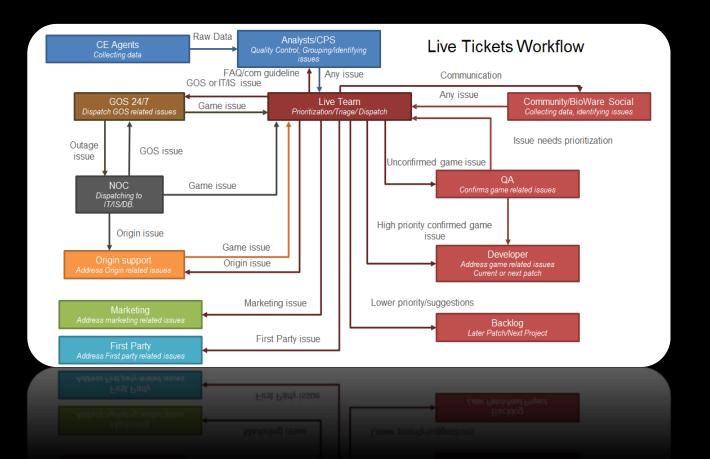


#### **Live Processes and Procedures**

**BioWare Live Production** 



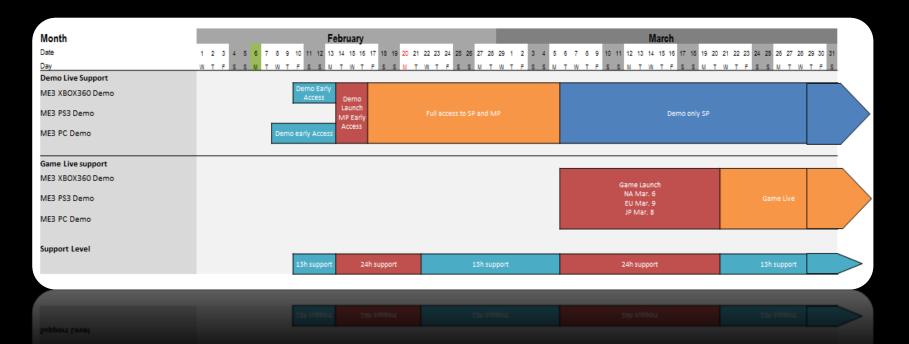
#### Why do we need a Live Team?





### Live Team coverage

- 46 days (Feb 8 to Mar 24)
- 13h and 24h shifts



#### War Room



- Always with at least a Producer/PM and QA available.
- Every morning we had a 30 minute call with all stakeholders (Marketing, CE, Community, Dev Team, QA, BWE/BWM GM).
- PSU charts are monitored 24/7 on a big TV.
- Top 5 issues were revisited, new issues raised. All issues went to bug tracking tool. Top 10 were always displayed at the whiteboard.

#### War Room



- Physical copies of all SKUs available, at least 4 retail kits from each platform. We also had to use some **European retail** kits.
- Vid Con with other groups

#### Key Takeaways - Live Team

- Create a Live Plan
- Have a War Room
- Focus on the most important problem
- Communication is key!



# Multiplayer







### Multiplayer Reception



M Home / Features

#### Mass Effect 3 multiplayer: six reasons to drop it

Is EA's new direction good for the series?



#### 1. It'll damage the context

One of the wonderful things about Mass Effect is the entirely contained nature of the universe. Everything that occurs happens for a reason, and it's up to you alone to solve the problems you face. Adding a sectioned-off multiplayer mode that directly affects the single player game damages the universe's sense of canon. It all makes sense on paper, certainly - the flights taking place in Mass Effect's co-op are a distant part of the greater war effort against the Reapers. When you boil down to the execution though, you're effectively looking at Shepherd's world being frozen in stasis while you pop off to create an extra flighter for the war effort. One of the coolest aspects of Mass Effect 2 was the sense of urgency in the main storyline. Letting you effect the outcome of ME3 by temporarily popping into an alternate reality isn't exactly a great leap for narrative.



#### 2. Multiplayer doesn't equal success

The claim that multiplayer is necessary to tackle the second hand sales market doesn't always hold water. Speedy trade-ins are certainly a problem, but longevity through multiplayer isn't the only good answer. Rare as they are, games like Skyrim are proof that single player still sells. If you're worried about

getting players keeping the disc in the tray, there are more inventive tactics: solid DLC offerings

an go a long way, especially if the price and frequency are right. Give us a weekly dose of

herical last dataset and requesting the second of the second



#### Goals for Mass Effect 3 Demo

- SP Acquisition, try the gameplay, get hooked with the story
- MP Feedback, balance, discover and fix critical bugs







### Both Player Breakdown

Franchise Status	Game Type	Avg. Gameplay Hours/Player
Franchise Vets	Single Player	9.8 Hours
	Multiplayer	27.0 Hours
New to Franchise	Single Player	8.1 Hours
	Multiplayer	24.0 Hours
Total (	Single Player	9.2 Hours
	Multiplayer	26 Hours



#### Goal Achieved!

#### • MP

Feedback,balance, discover and fix critical bugs

#### Smartest Moves

#### Mass Effect 3's Multiplayer

The many fans of Mass Effect are very quick to point out to the uninitiated that the game is not a standard shooter, but rather an RPG with shooting elements. Not the type of game that would have, say, a wave based multiplayer suite. Except for when Mass Effect 3 totally did. Not only that, but it was integral to (or at least intertwined with) the single player campaign. But, surprisingly, it didn't ruin the game. In fact it was really fun, and satisfyingly tested the skills you've built up throughout three games worth of playing with one character. The fact that what easily could have been a greedy and half-baked add on still has lots of players is a testament to the success of ME3's co-op.

http://kotaku.com/5969101/the-smartest--dumbest-things-ea-did-in-2012?post=55346900

#### From Product to Service

- Galaxy at War
- N7 Operations
- MTX Packs
- N7 HQ
- SP & MP DLC
- Challenge System









### N7 Operations (30+ so far)

















#### PRIORITY UPDATE: OPERATION EXORCIST



Reviews Previews Free Games MMO Tech Magazine Podcasts

What's Hot

Home > News > Mass Effect 3: Operation Exorcist challenges players to kill a million Phantoms

#### Mass Effect 3: Operation Exorcist challenges players to kill a million Phantoms

Tweet 11

Tom Senior at 10:54am April 26 2012



Mass Effect 3's multiplayer mode has proven difficult to let go of, partly thanks to these weekend of offering free rewards for difficult challenges. Operation Exorcist is the toughest one yet. Over the c this weekend, Mass Effect 3 players must collectively murder a million Cerberus Phantoms (lithe, cloaking ninias with katanas. They are a massive pain). This will give everyone a bonus Victory pa of weapons, power-ups and new classes.

The individual mission should you choose to accept it, is to survive until extraction on the super-ha mode. I haven't touched Gold mode yet, so I'm carrying an irrational fear of the horrors it may con-Luckily, it doesn't matter what map you fight on, or the enemy type you choose to face. If you win get a box, which will hopefully be full of treats and nice things, and bear no resemblance whatsoev end of David Fincher's famous box-horror flick, Seven. Not even victory will stop Brad Pitt's anguis of "WHAT'S IN THE BOX?" from running through my head every single time I buy a new crate, thou

Tags: Bioware, Electronic Arts, Mass Effect 3, Seven, The solution is to watch less films and play ME3 multiplayer, WHAT'S IN THE BOX?





October 31st - November 5th (9:00 a.m. PDT)

Unnerving reports from the front indicate that the Collector reinforcements are more numerous than we feared. At this point, we do not know if our numbers are accurate or if psychological warfare is at work. We need to engage the enemy to assess their true strength

Halloween Challenge - Complete the three Halloween challenges to earn the Halloween Challenge Banner.

Ghostbuster: Requires 5 extractions on Firebase Ghost or Firebase Ghost Hazard

Zombie Hunter: Requires 7500 points against husks/abominations.

Monster Killer: Requires 10000 points against brutes/scions/praetorians/banshees.

All challenges can be completed on any difficulty.

From all of us here at BioWare, have a happy and safe Halloween! Be sure to join us on Facebook, Twitter, and Pinterest for more Halloween fun.

#### -Admiral Hackett

Soldiers of the Milky Way -

software incompatibilities.

stuck it out through sheer determination.

and we're now watching theirs.

By now it is no secret that the Reaper War has had its share of logistical SNAFUs. It is t

when we put out the call for volunteers, we were answered by individuals of every speci-

and even Terminus space. Unfortunately, the diversity of equipment sources meant our

These brave men and women have been fighting beside you and, in doing so, have gon duty. Because their units were not properly tracked, they fought without pay and sometin

equipment, even rations. It is a mark of their character that these warriors took the grave

It is time to honor their service. A volunteer task force has fabricated the necessary hard

compatibility software. When these installations are complete, these soldiers will benef equipped and combat-ineffective troops will get off the bench. We'll all have more comr

#### Victory and Commendation Packs

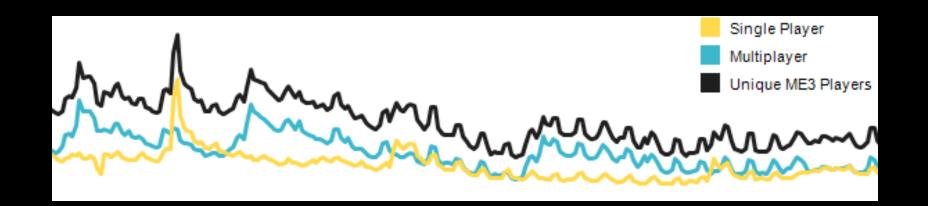








## N7 Operations and DLC raised engagement

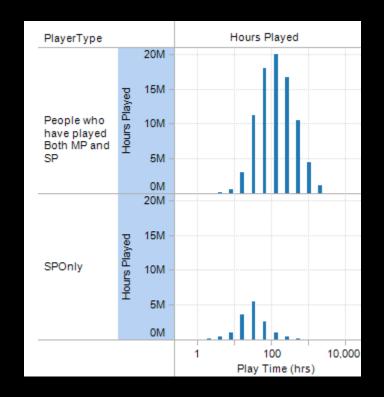






## N7 Operations and DLC raised engagement

#### DLC Launch 18 Characters 33 Weapons 24 Weapon Mods Free DLC Expansion Packs 14 Consumables 41 Characters 6 Maps 19 Weapons 3 Enemy Factions 7 Weapon Mods 3 Difficulties 7 Consumables 7 Maps 6 Hazard Map Variants 1 New Difficulty: Platinum 1 Full Enemy Faction 2 Additional Enemy Units 2 Game Objectives 38 Gear Items Challenge system + banners N7HQ Website



### Multiplayer Engagement

N7 HQ and Challenge System







#### N7 HQ









### Challenge System







# Telemetry and Analytics





## Using Telemetry daily to drive changes

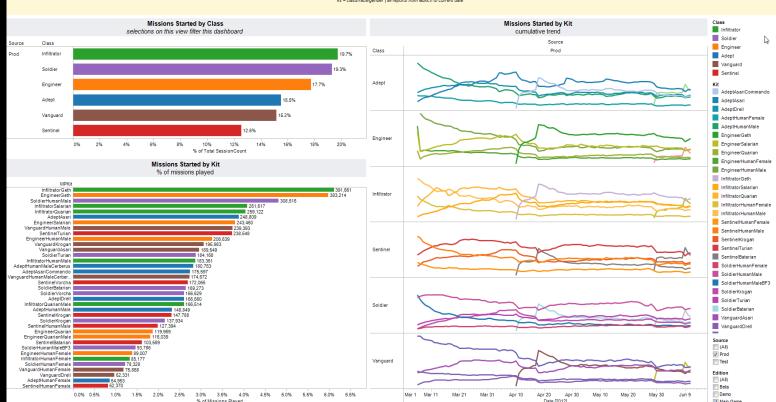


## Using Telemetry daily to drive changes

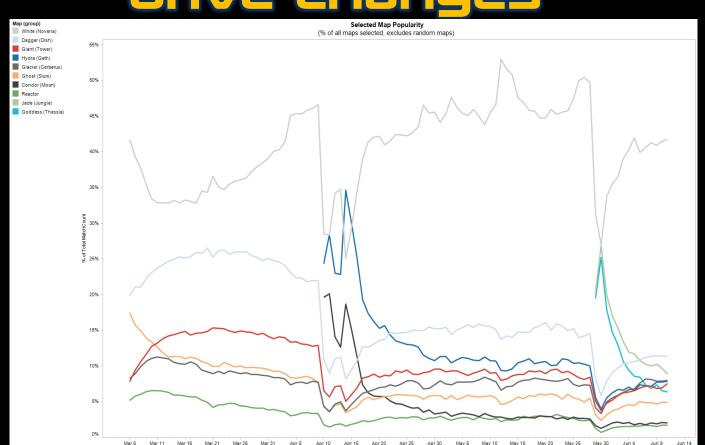
#### Class / Kit Distribution over Missions

Select a Class or Source from the "Missions Started by Class" to filter the Dashboard reports.

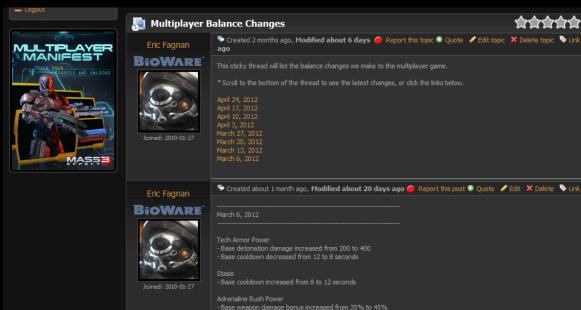
kit = class/race/gender | all reports from launch to current date



## Using Telemetry daily to drive changes



### MP Balance Changes



Cluster Grenade Power
- Base damage increase
Proximity Mine Power

Drell Adept
- Starting encumbra

Drell Vanguard
- Starting encumbra

Drell Fitness Power

Mattock Assault Rifle

Evolve 3 "increase damage by X% to impacted targets" value changed from 25% to 20%

- Base health/shield borus increased from 10% to 20% - Rank 2 health/shield borus increased from 10% to 15% - Rank 4 health/shield borus increased from 15% to 20% - Rank 6 health/shield borus increased from 20% to 25% - Rank 6 movement speed borus increased from 5% to 10 - Base recular melee damage increased from 150 to 225

## Summary





#### Key Takeaways - Galaxy at War

- Engage 1<sup>st</sup> Party early
- Use the strength of your IP to enhance your service proposal



#### Key Takeaways - Live Team

- Create a Live Plan
- Have a War Room
- Focus on the most important problem!
- Communication is key!



#### Key Takeaways - From Product to Service

- Deliver quality!
- Think "consumers first"
- MTX can work well with MP Co-op
- Increase engagement and monetization with:
  - Operations and Challenges
  - Telemetry & Analytics







## Questions?

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"A gente tem que sonhar, senão as coisas não acontecem" - Oscar Niemeyer



