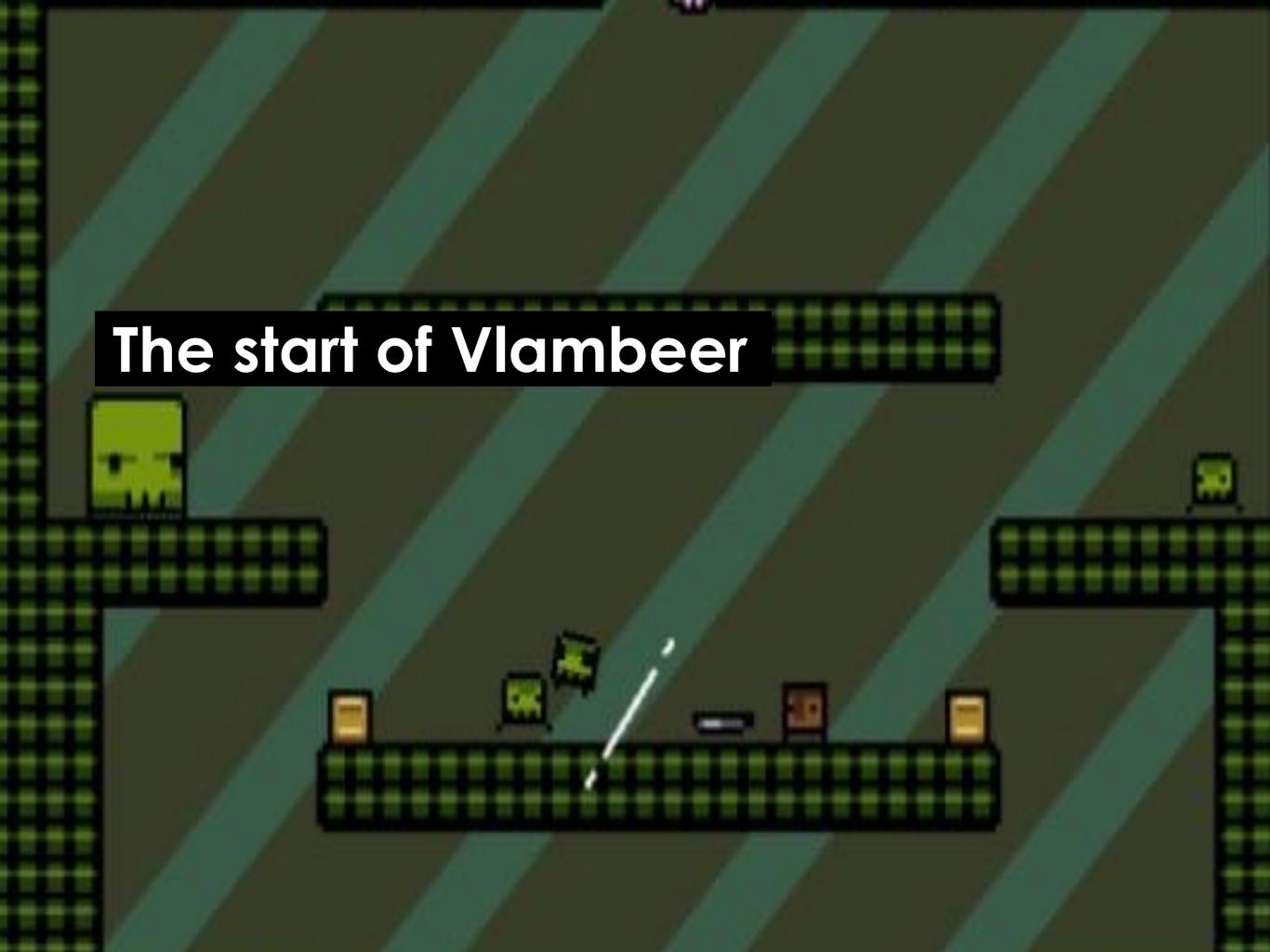






### We made a few games

Super Crate Box, Radical Fishing, LUFTRAUSERS, GUN GODZ, etc. ad infinitu















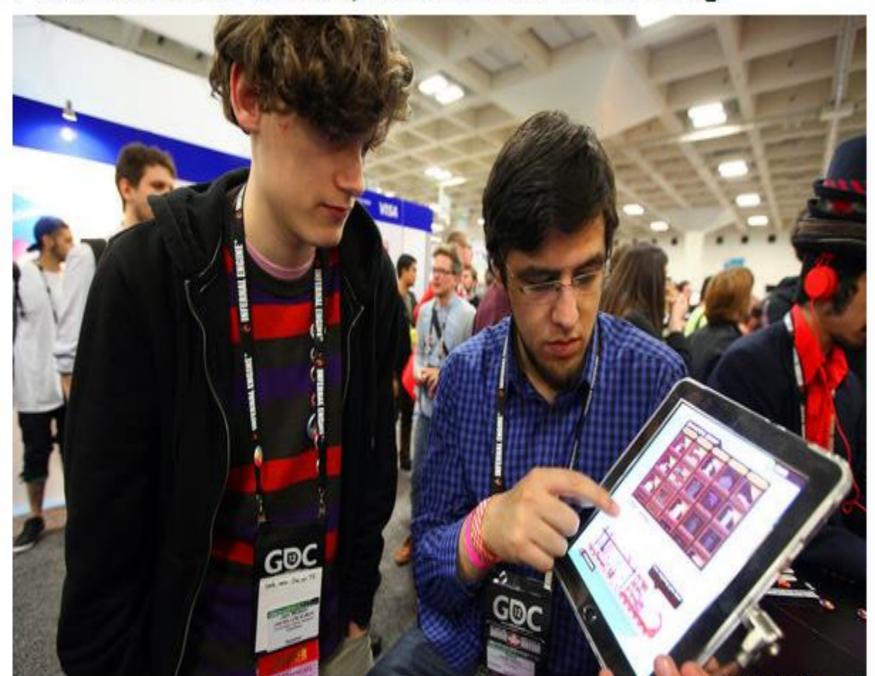








#### For Creators of Games, a Faint Line on Cloning



Jan Willem Nijman, above left, and Rami Ismail, who helped make the popular game Ridiculous Fishing.

By BRIAN X. CHEN

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MOST VIEWED



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Staying Private on the New Facebook



Gluten-Free, Whether You Need It or Not



#### **Editors' Choice**



Ridiculous Fishing - A Tale of Redemption

#### Game of the Year

This wonderfully absurd fishing game features great controls, hugely rewarding challenges, and vibrant retro-style graphics.

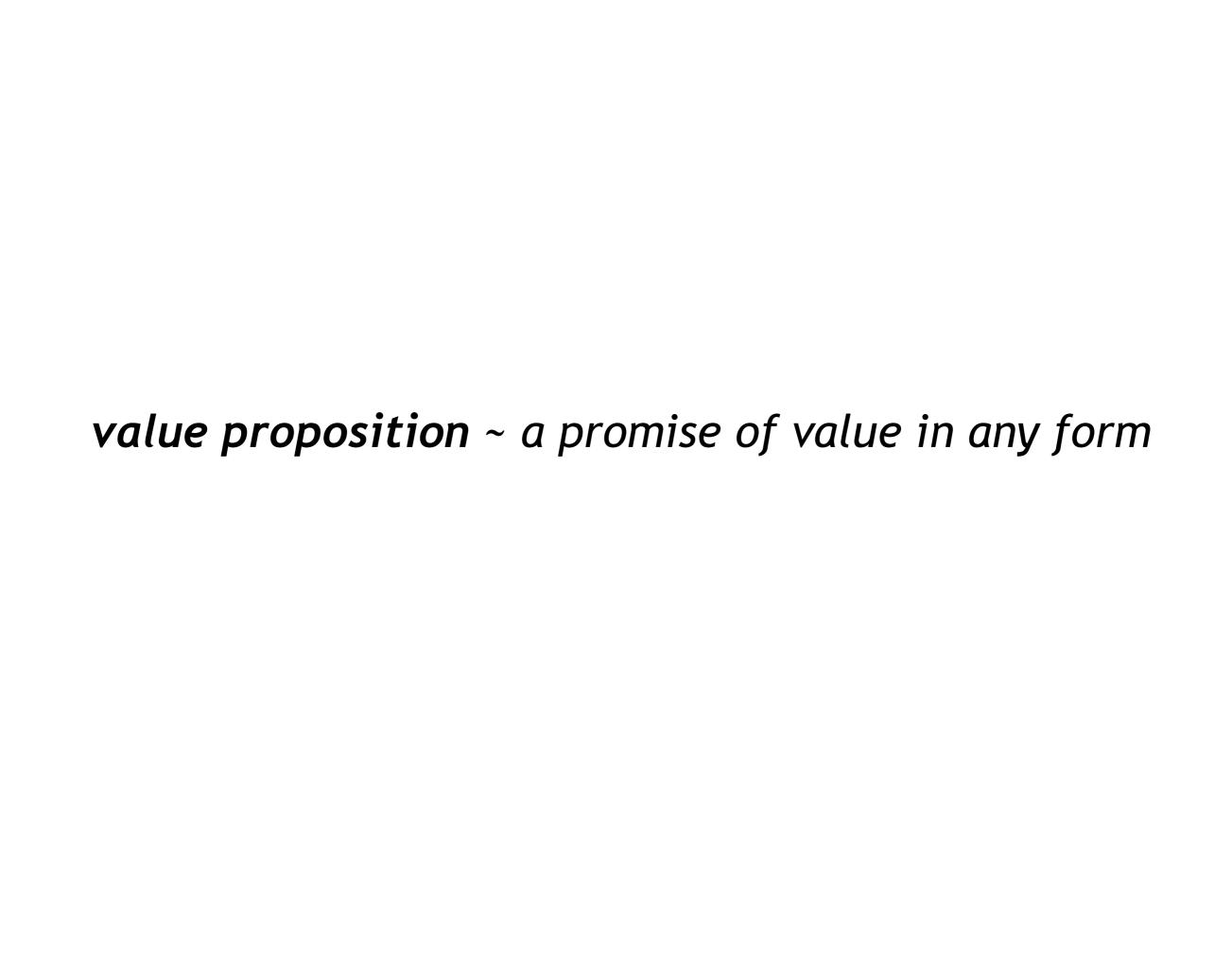


In Three Sentences Or Less



What is pitching?

## pitching ~ an effective way of communicating a value proposition



Why is pitching important?

To whom can you pitch?

The important questions

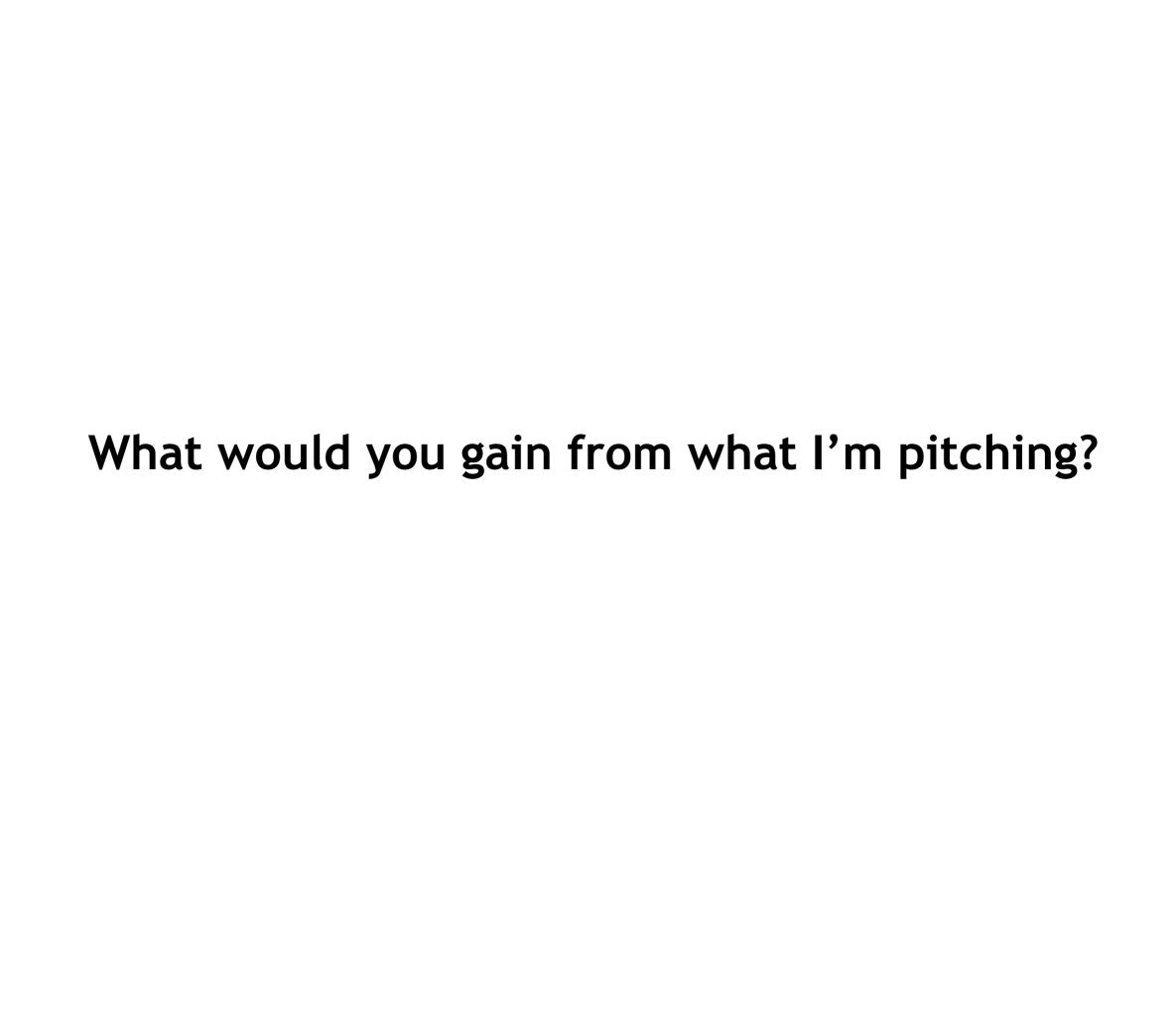
Who am I?

Who am I pitching to?

What am I pitching?

Why am I pitching that?

Why am I pitching that to you?



What would this gain cost?

#### Structuring your pitch

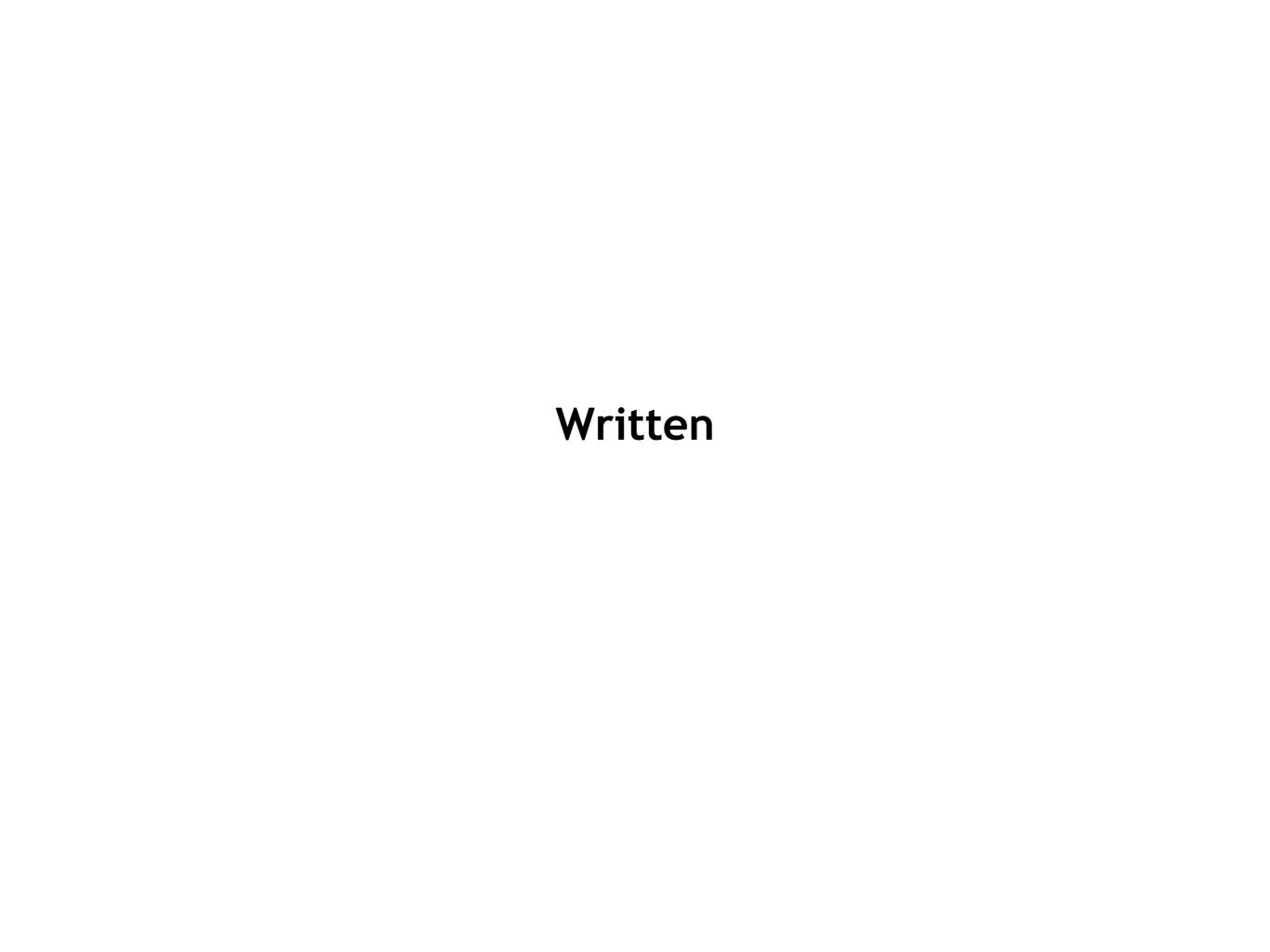
Down the pyramid







### Delivery











# Rami Ismail 50% of Vlambeer, creator of presskit() @tha\_rami