



The Schema is Mightier Than the Sword

Using Player Cognition to Predict Gaming Behavior

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Today's Talk: Cognitive Science in Games

- How is cognition relevant to games and player outcomes?
- What are schemas? How do they predict behavior?
- How are schemas formed and activated?
- Under what conditions are schemas useful to explain decision making, information processing, and player choices?





What is a schema?

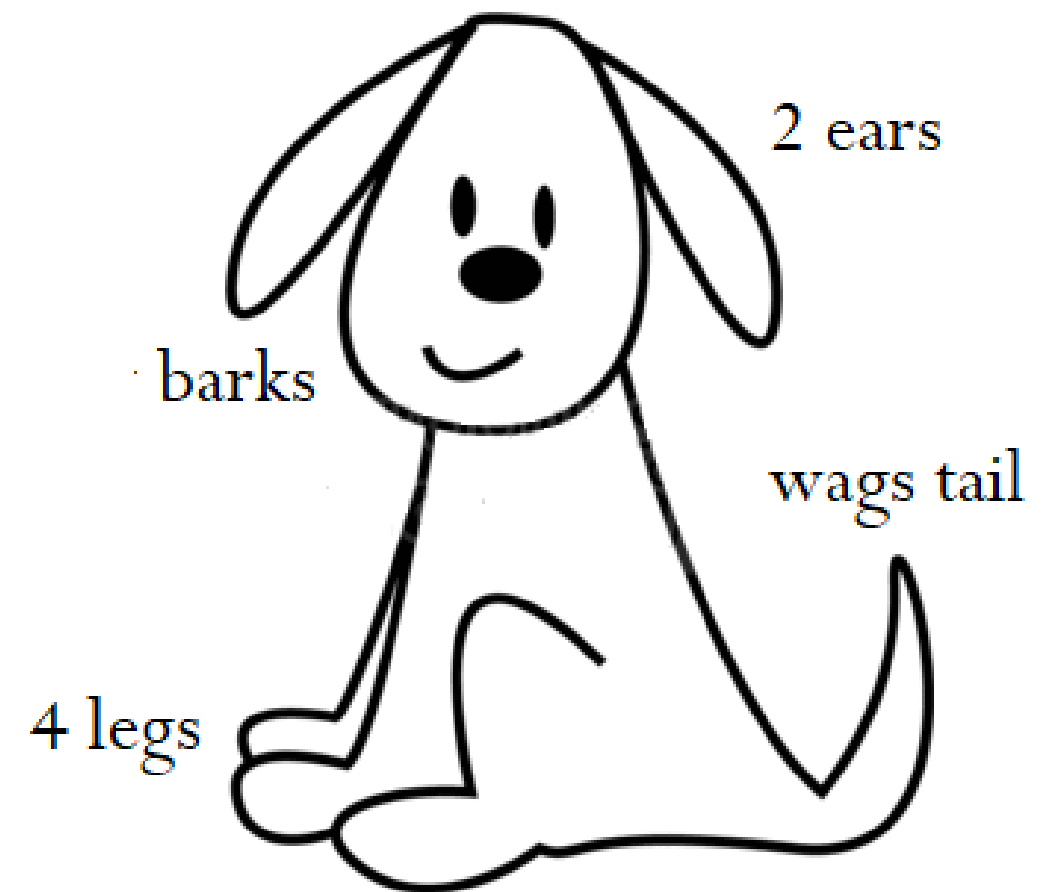
- An organized mental representation of stimuli to help relate concepts to one another
- Stored in long-term memory
- Can be very subjective, and based on individual experience





What is a schema?

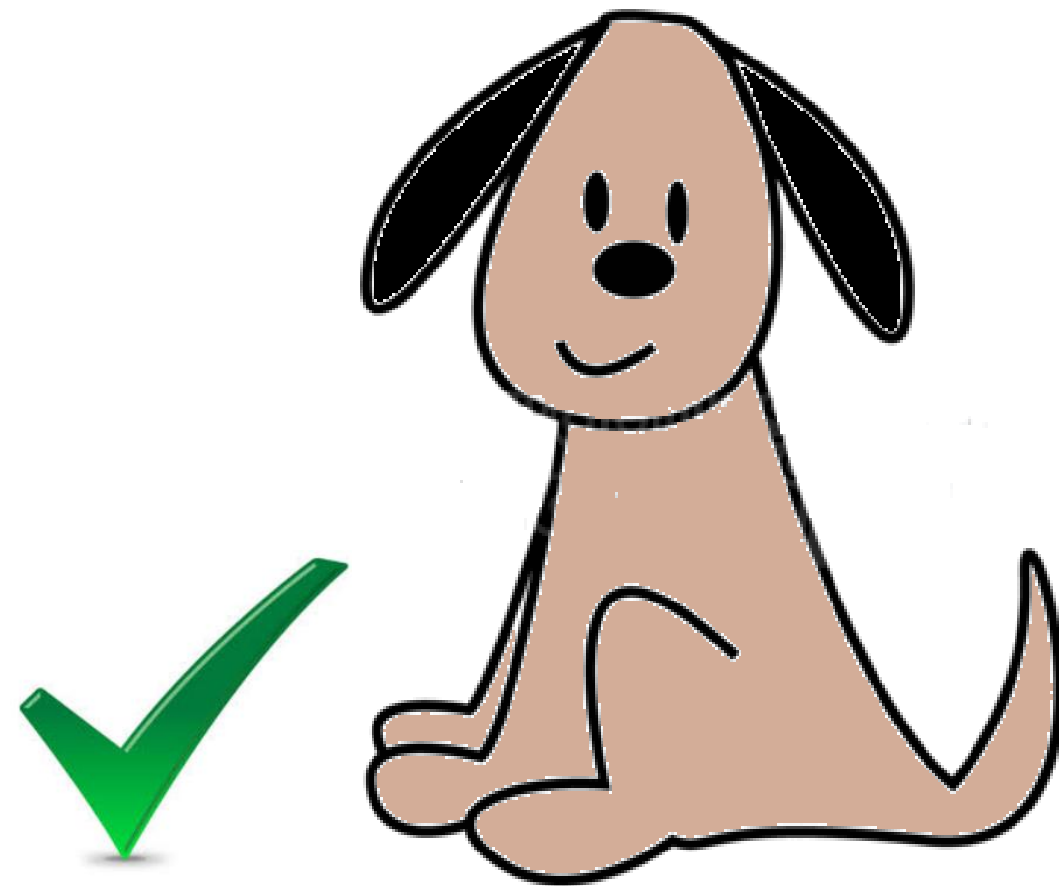
- **Assimilation** is the process of fitting information into an existing mental framework (i.e., recognition)





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What is a schema?

- **Accommodation** is changing schemas to fit criteria and characteristics of new stimuli
- This explains the progression of simple mental concepts to more complex representational structures





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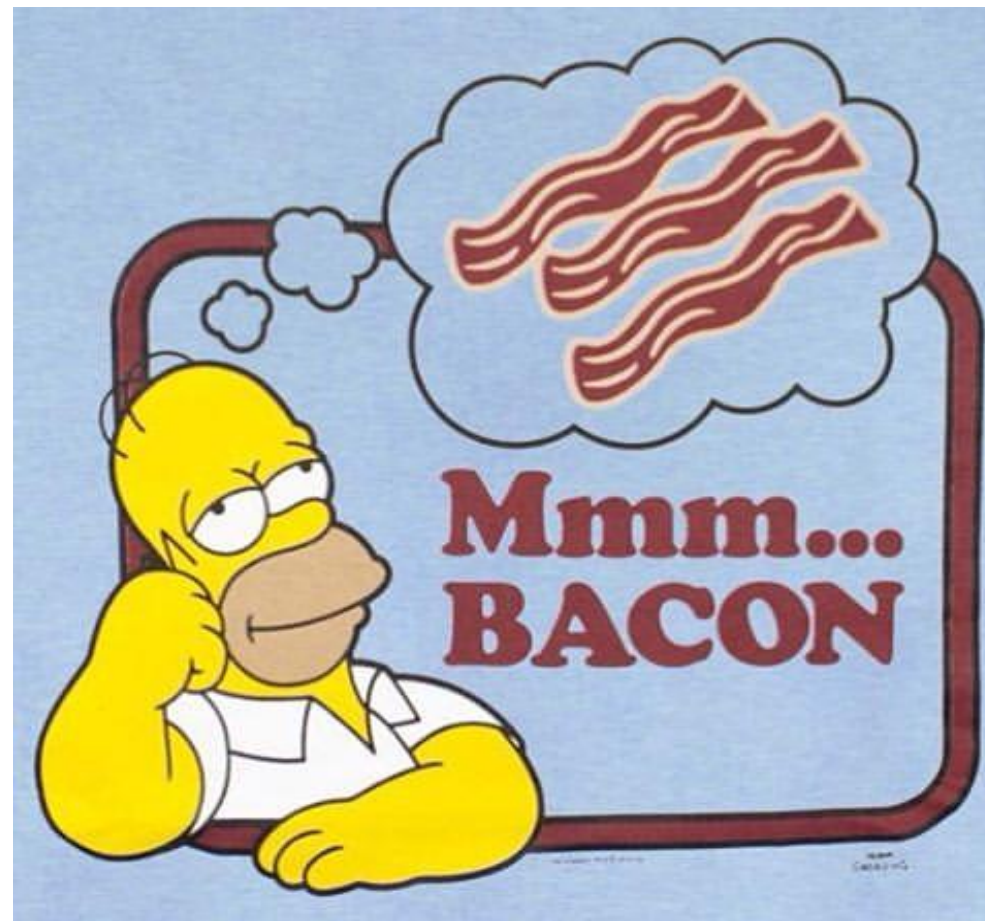
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Schema Activation

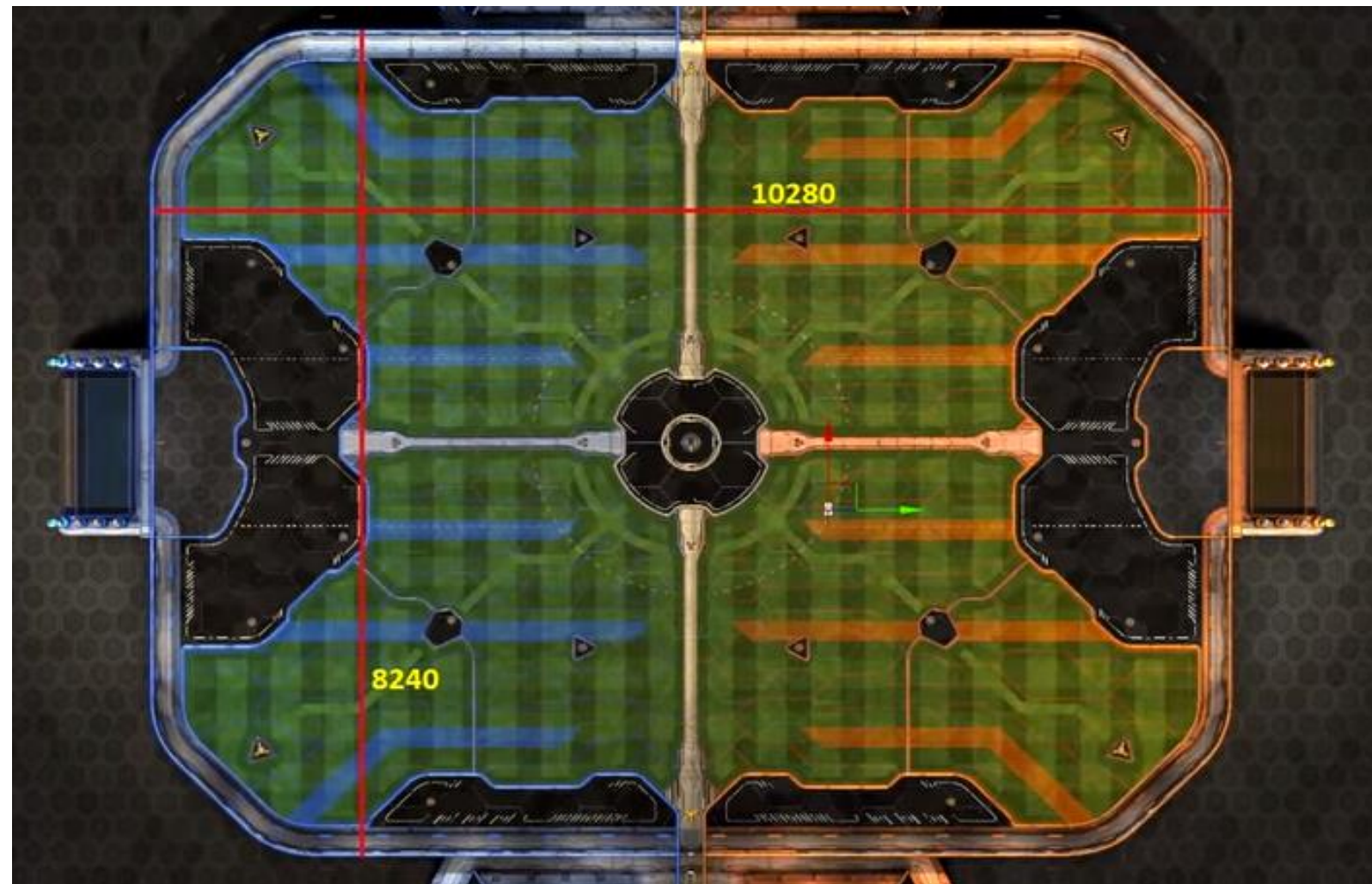
Conceptually-driven (controlled) “top-down processing”





Schema Activation

Conceptually-driven (controlled) “top-down processing”





Schema Activation

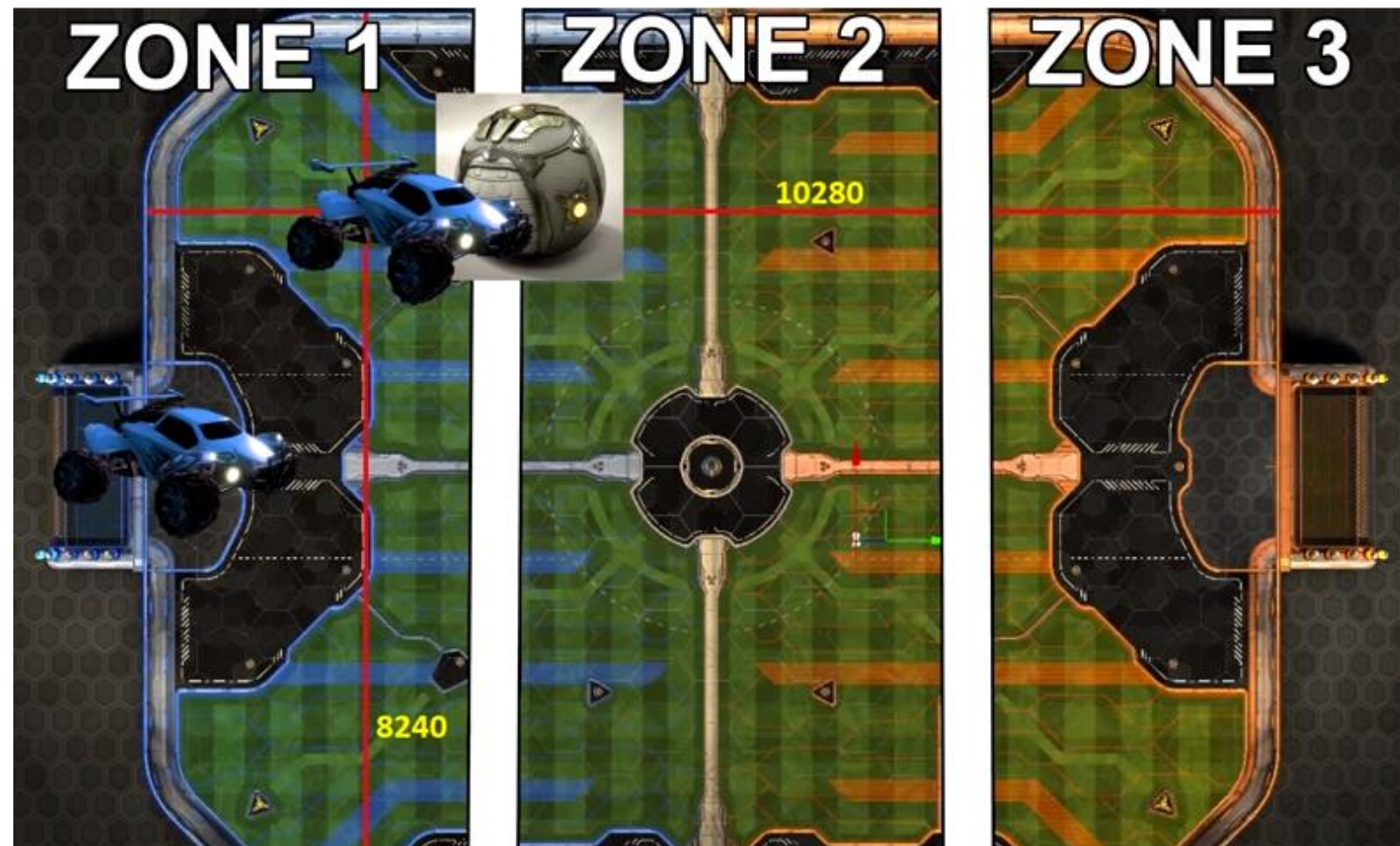
Conceptually-driven (controlled) “top-down processing”





Schema Activation

Conceptually-driven (controlled) “top-down processing”





Schema Activation

Data-driven (automatic) “bottom-up processing”





Schema Activation

Data-driven (automatic) “bottom-up processing”





Destiny 2





Schema Activation is Complicated

Can top-down and bottom-up processing occur simultaneously?





Schema Activation is Complicated

Can top-down and bottom-up processing occur simultaneously?



The player understands where to go to get to the check-point (top-down)



Robo Recall

**The player
understands
where to go
to get to the
check-point
(top-down)**



Robo Recall

**But enemy
agents
arrive to
block the
intended
path
(bottom-up)**



Predicting Player Attention – The Role of Schemas

Conceptual Fluency: recognition feels good, and it is a powerful reinforcer



Players have a long history of working with schemas (or mental ‘rules’) in games

Heart – health (or affection)

Trophy – achievements

Hourglass – time

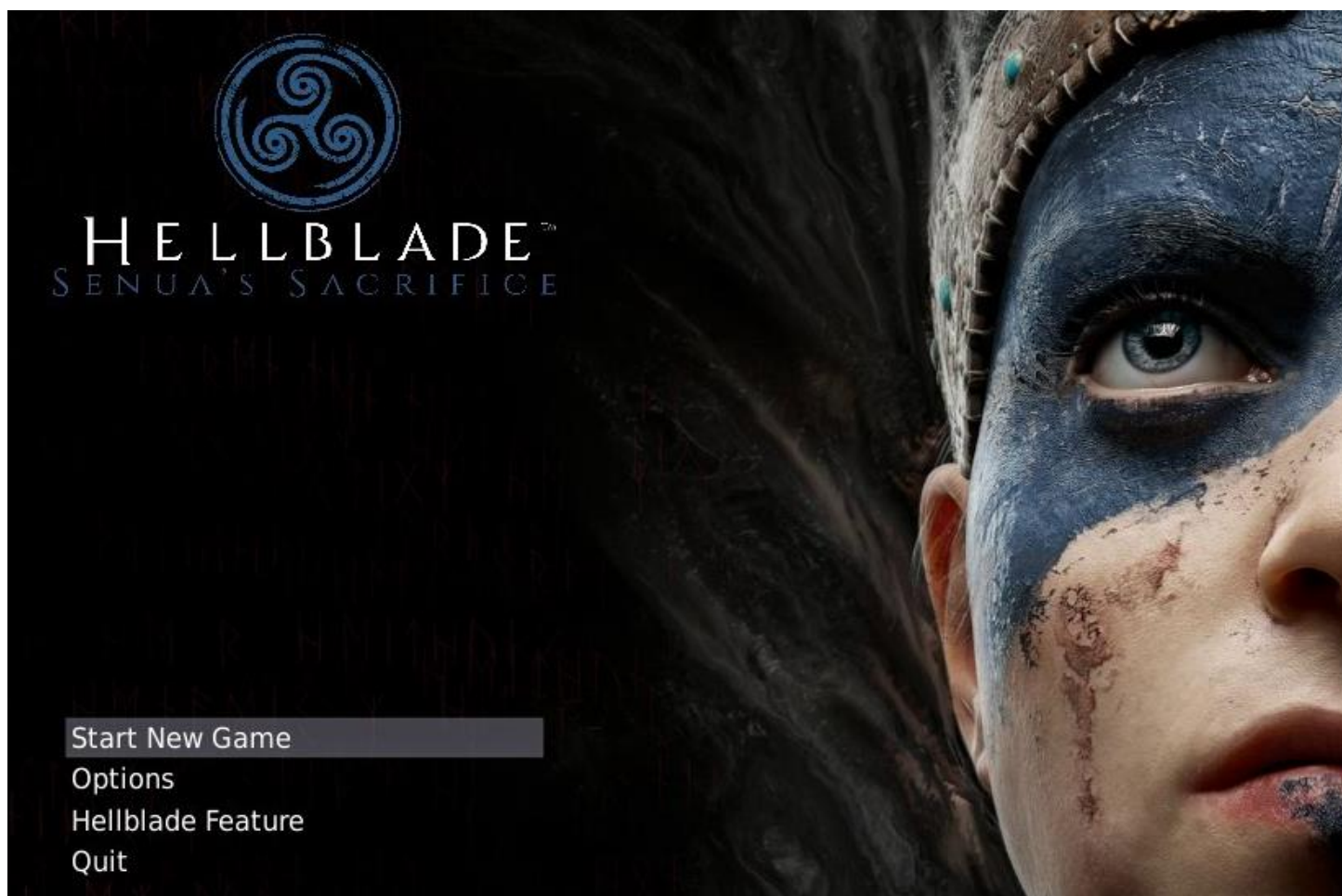




Predicting Player Attention – The Role of Schemas

Conceptual Fluency = Game Schema Consistency

Schema
match



Players have a long history of working with consistent schemas (or mental ‘rules’) about a **Start Menu**:

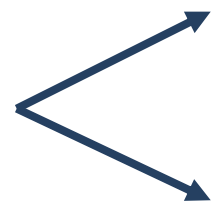
New Game – at the top

Exit Game – at the bottom





Schema
match





Schema
match





**Schema
inconsistent
(mismatch)**





This is known as **conceptual disfluency**.

It creates “attentional blink”
when a stimulus goes
against what is mentally
anticipated or expected.



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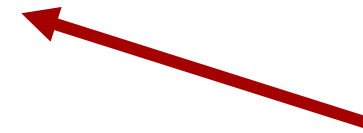
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Image source: Game of Thrones

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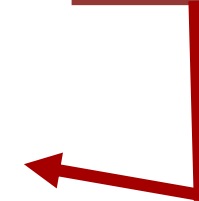


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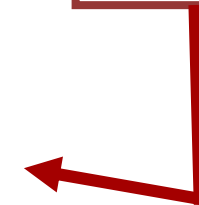


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Predicting Knowledge Formation – The Role of Schemas

Cognitive Mapping

A **mental map** that relates player preferences and perceptions within a spatial matrix.

These mental representations assist player decision-making and drive information processing.





Cognitive Mapping 101 – “Route mapping” schemas



Titanfall





Cognitive Mapping 101 – “Survey mapping” schemas



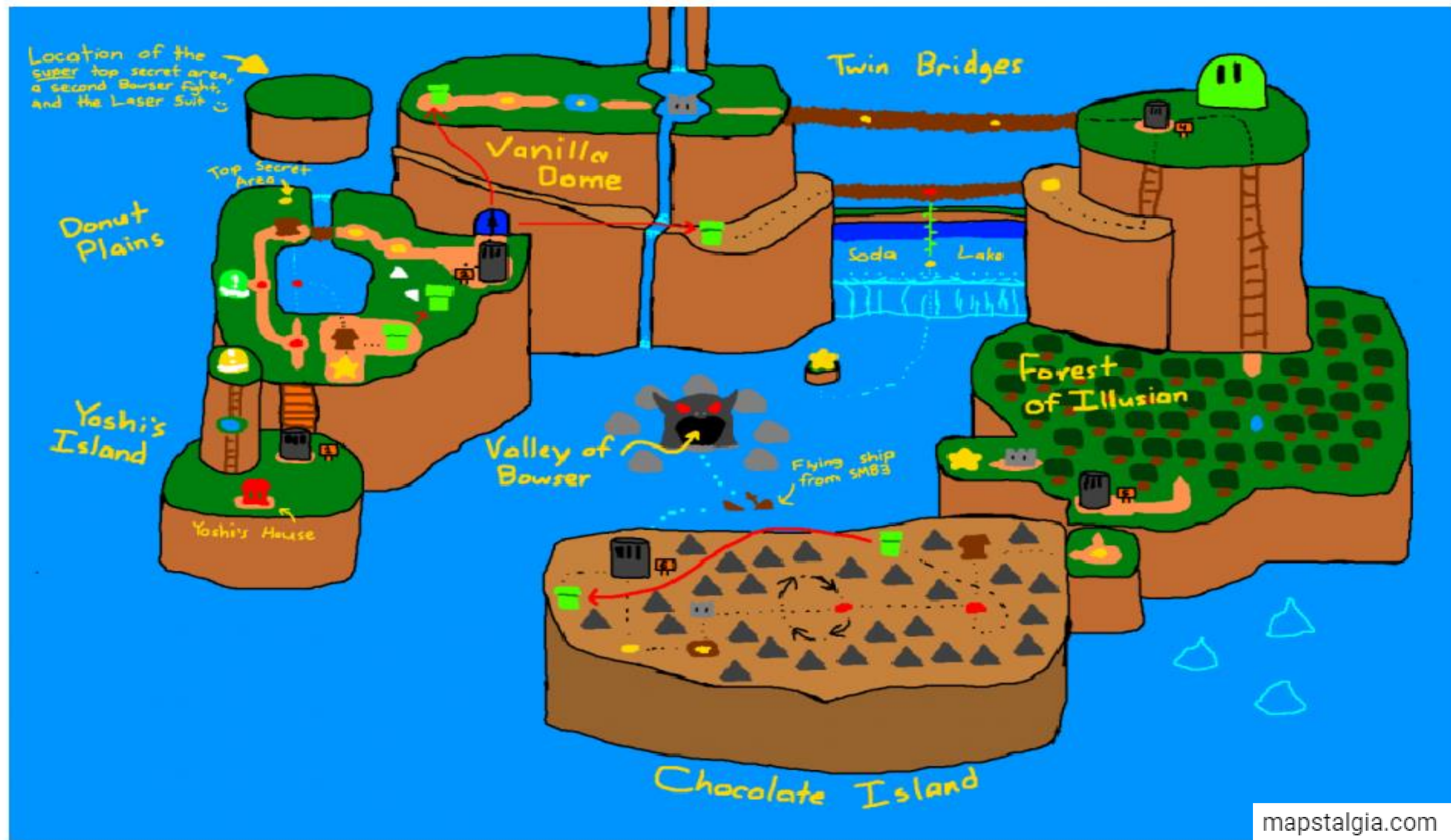


Cognitive Mapping 101 – “Survey mapping” schemas



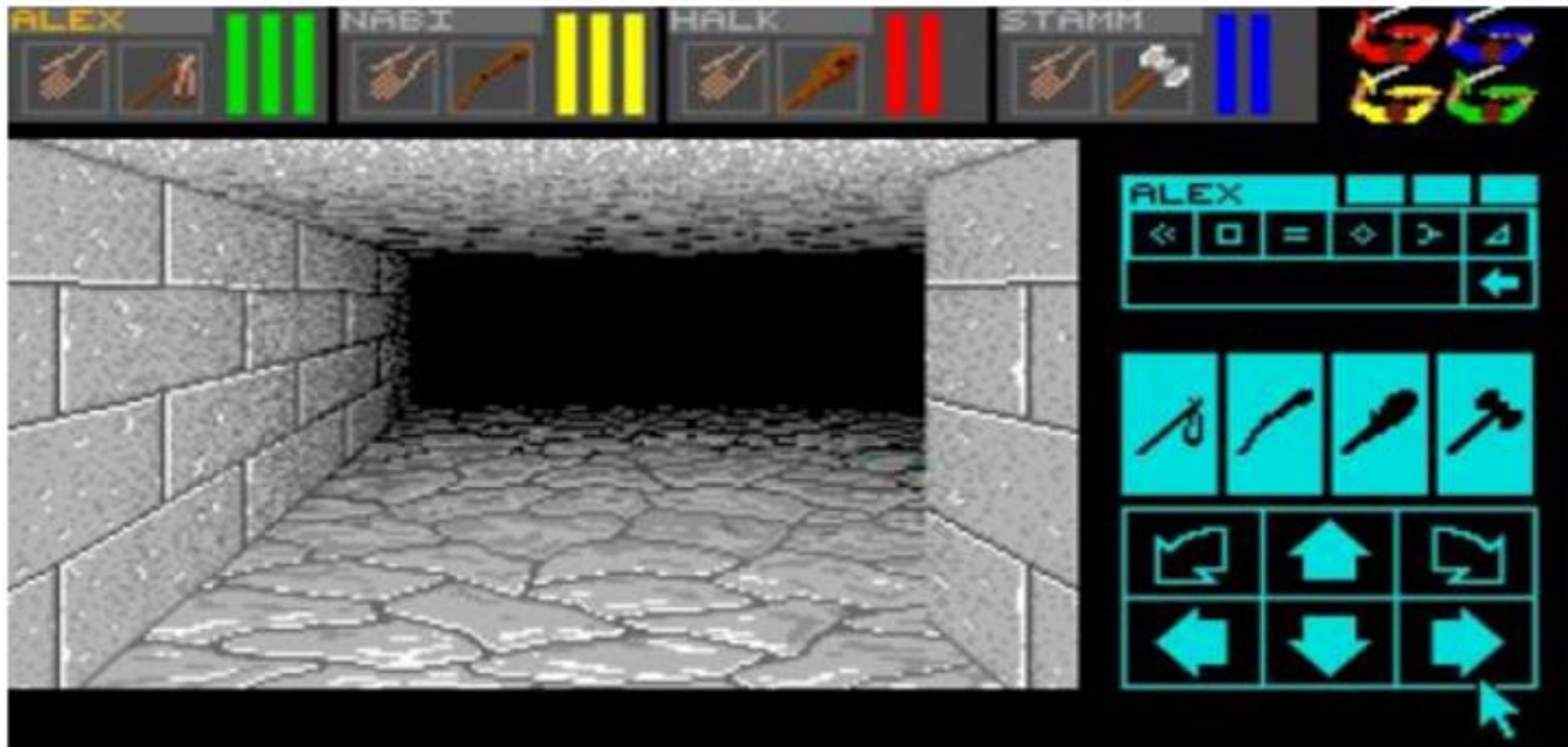
Overwatch







Cognitive Mapping Schemas



Dungeon Master





Cognitive Mapping Schemas



Firewatch





Predicting Knowledge Formation – The Role of Schemas



We have a tendency to compare new stimuli with what is already established in existing memory schemas (“category judgments”)

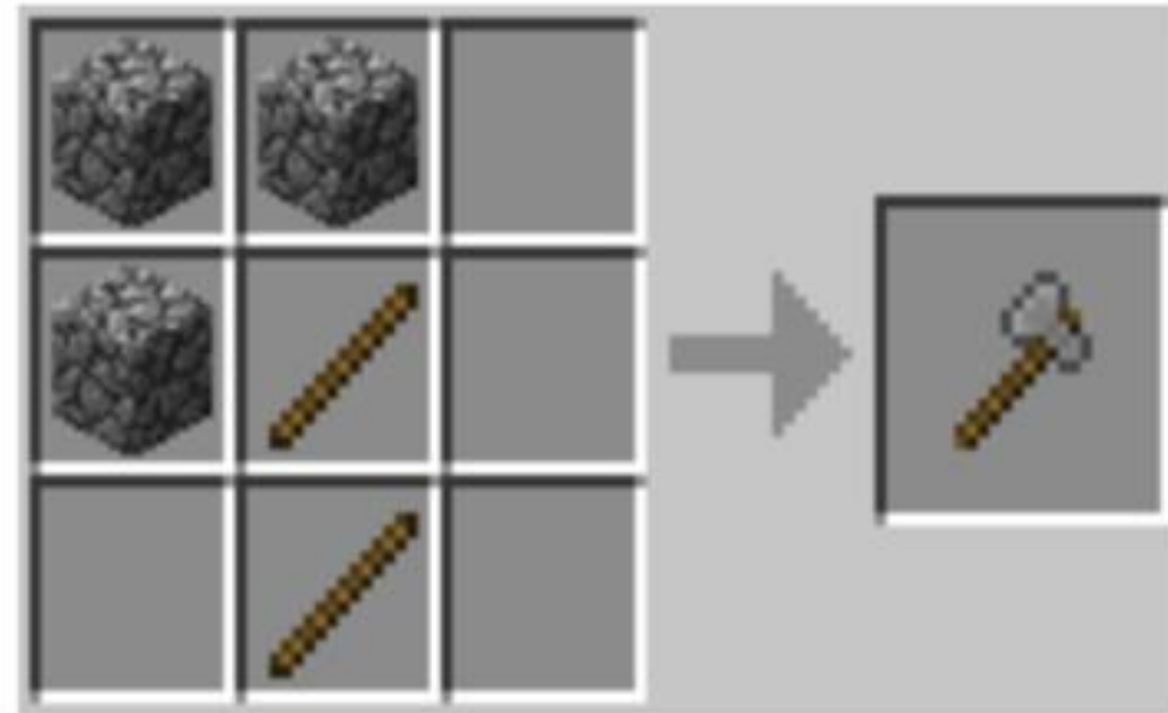




Models of Recognition

“Template and feature matching”

Incoming sensory information is compared to copies (templates) in long-term memory



Minecraft





Models of Recognition

“Template and feature matching”

Incoming sensory information is compared to copies (templates) in long-term memory



Skyrim





Models of Recognition

“Template and feature matching”

Incoming sensory information is compared to copies (templates) in long-term memory



Riven

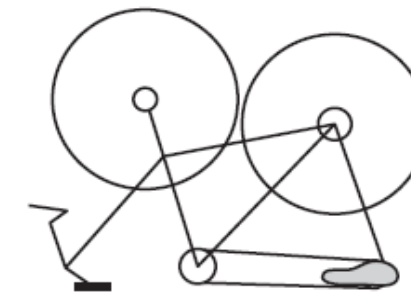
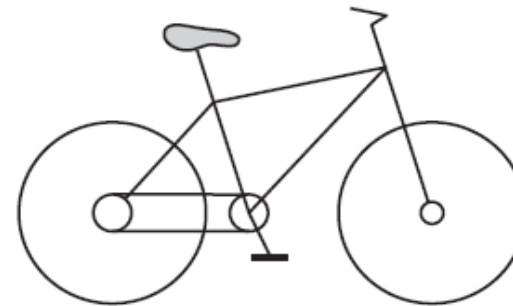
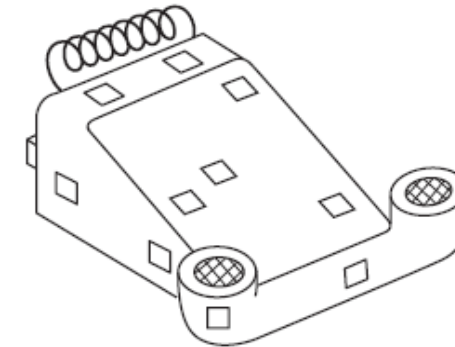
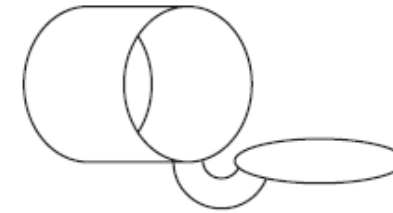
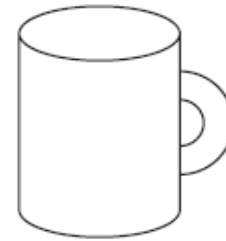


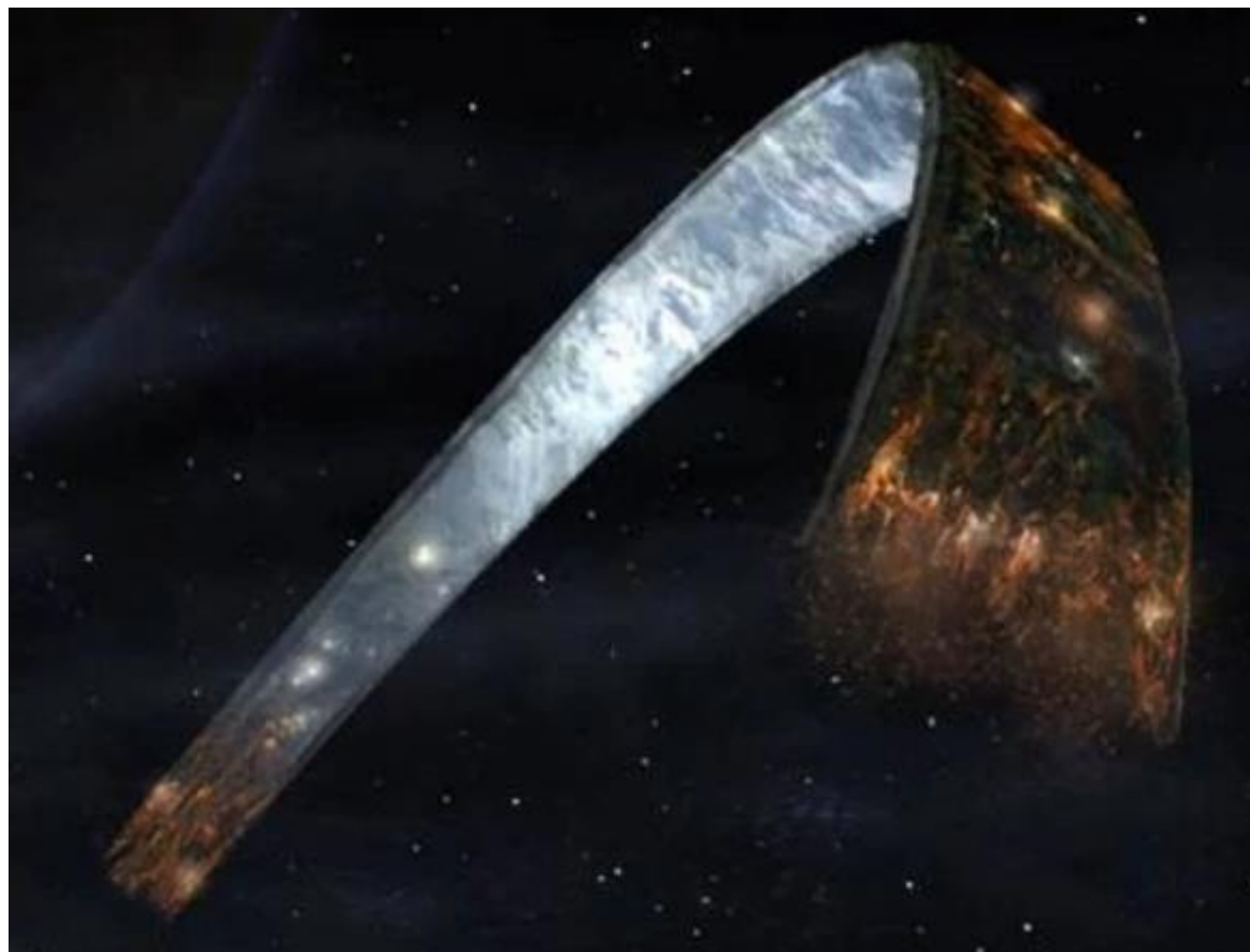


Models of Recognition

“Recognition-by-Components”

Finding the basic
“building blocks”
of (visual) stimuli





Halo



Fallout 3





Limbo





Models of Recognition

"Configural Models"

Analysis based on
deviations from the
prototype



Assassin's Creed





Models of Recognition

“Configural Models”

Analysis based on
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Elite: Dangerous





Models of Recognition

“Configural Models”

Analysis based on
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Overwatch





Final Thoughts and Take-Aways

- Schemas help to understand player perceptions, and better predict how they sort and process information, as well as onboarding, and attentional focus
- Schema violations are okay – but use wisely or risk overreliance on more systematic, deliberate, and controlled thinking (vs. automatic processing)
- Flow is an **automatic cognitive process**. Schemas help players achieve flow.





Final Thoughts and Take-Aways

- How to virtually guarantee the absence of flow in your game!
 - 1: Place users under heavy cognitive load, which demands constant schema activation and change (...flow state is lost)
 - 2: Too much “stop and think” will interrupt automatic schema activation (...flow state is lost)
 - 3: Loss of immersion when players stumble via: “Wait, what am I doing?”
Controlled cognitive processing takes over (...flow state is lost)





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