## Outsourcing Frontlines: The Lessons Never End

Kristine Coco - Midway GDC 2007







### Outsourcers





- Concept Art
- 3D Objects
- Characters
- Vehicles
- Levels





- Concept Art3D Objects
- Characters
- Vehicles
- Levels

MIDWAY









ENV\_TripodJack\_O 2048x2048[DXT1] LOD Bias:0[2048x2048





2048] E







ENV TripodJack | MissleCrate|EW\_Tripodklack|17/11/06|1412 Tris|Max|\A52\Source\Art\EW\_VS2\Gamestar\MedicalCart\|Gamestar|Alex\_gin|4 mandays

Concept Art
3D Objects
Characters
Vehicles
Levels





Concept Art
3D Objects
Characters
Vehicles
Levels





Concept Art
3D Objects
Characters
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# Internal Process Makes or Breaks Us



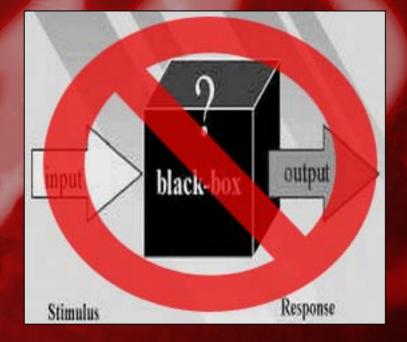
# **Good Internal Process**

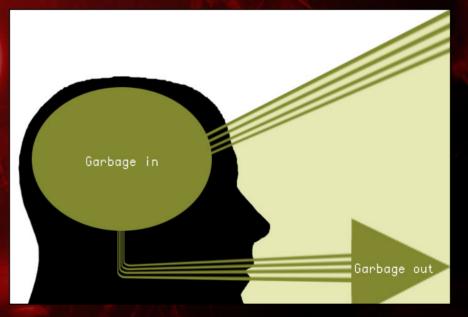
#### #1 – Integrate vendor into team





# **Good Internal Process**







# **Typical Outsourcing Issues**

Late delivery
Over budget
Poor quality



## **Root Problems**

Poor internal process
Wrong vendors
Bad tools

Miscommunication
Unrealistic expectations



# Vendors

Carefully vet vendors
 Management
 Experience
 Skills



# Tools

 Communication - Provide visibility - Key info in one place - Frequent Delivery Integrated into team workflow - Foolproof



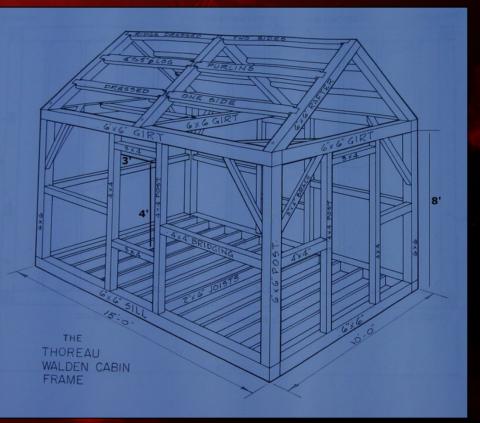
#### Scope

- Pre-Production
- Requirements
- Feedback
- Staffing



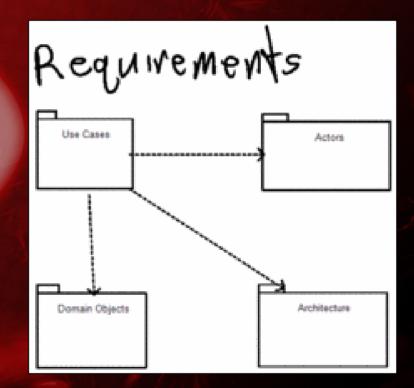


Scope
Pre-Production
Requirements
Feedback
Staffing





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- Scope
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# Scope

Good scope is exact
 Specific asset list
 Deadline
 Budget

Bad scope is undefined

 Estimates
 Asset types



# Scope

#### • 329 unique assets

Asset Name	Time
Shirt1	2d
Shirt2	2d
Earrings1	3d
Pants1	3d





#### Defined scope gets you solid bid

Asset Name	Time	Start Date	End Date
Shirt1	3.3d	16-Jan	19-Jan
Shirt2	2.9d	16-Jan	18-Jan
Earrings1	3.9d	16-Jan	20-Jan
Pants1	3.9d	16-Jan	20-Jan





Bad scope cost us extra money & time

#### Each prop was a 4-day task

1 prop	Man Day Rate	Time	Actual Cost	Paid
1 prop	\$400	3d	\$1,200	\$1,600



#### **Pre-Production**

Pre-production provides efficiency

 Slow ramp up
 Training

No pre-production cause mistakes
 – Not enough time
 – Start heavy load immediately



## **Pre-Production**

~ 3+ months to get ready to start work

4 weeks	3 weeks	3 weeks	6 weeks
Tests	Negotiation	Schedule	Logistics & Training



## **Pre-Production**

#### 329 unique assets

Month 1	Month 2	Month 3		
34 assets	74 assets	73 assets		



Good requirements leave no questions
 – Provide detail upfront

Bad requirements create more work
 – Shouldn't make assumptions



#### Reference

- Quality Target
- Proxy
- Process
- **Technical Spec**



TEXTURE LIKE THIS ONI





- Reference
  Quality Target
  Proxy
- Process
- Technical Spec

STAGE 3 PROP

3-4days No complete HP, normal maps created by a combination of the MAX render normal setup and Photoshop plugin GI/AO made with LP model.







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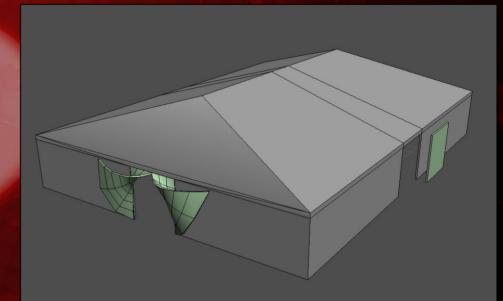








- Reference
- Quality Target
- Proxy
- Process
- Technical Spec





Reference
Quality Target
Proxy
Process
Technical Spec

How To Build

Low Poly Model

High Poly Model

UVs

Collision

**Smoothing Groups** 

**Tiling Textures** 



- Reference
- Quality Target
- Proxy
- Process

#### Technical Spec

			Polygon Count			
Asset Name	<u>Proxy</u>	<u>HP</u>	Quality Level	Estimate	# LODs	<u># Textures</u>
ENV_RadioTower	Env_Proxy_Exterior_Props_Master.max	Ν	2	1000-2000	2	2 sets 1024x1024
ENV RoadArch_Small	ENV_Proxy_RoadArch_master.max	Ν	3	1000-2000	2	1 set 1024x1024 for both
ENV_ RoadArch_Large		Ν	2	1000-2000	2	
ENV_PowerTower	Env_Proxy_Exterior_Props_Master.max	Ν	2	1000-2000	2	2 sets 1024x1024
ENV_PileOfTires1_	Env_Proxy_Exterior_Props_Master.max	Y	3	500-1000	2	1 set 1024x1024 for all
ENV_PileOfTires2_		Y	3	500-1000	2	
ENV_SecurityFence_3m	ENV_Proxy_Fences.max	Ν	2	250-750	2	1 set 1024x1024 for all
ENV_SecurityFence_6m		Ν	2	250-750	2	



Bad requirements are common
 Assumptions are easy to make

Assumptions cause rework



 Bad requirements caused errors with - Scrolling UVs - Inefficient textures - Missing detail in geometry -2-sided materials Incorrect tiling at seams - Wrong materials Smoothing groups



#### Feedback

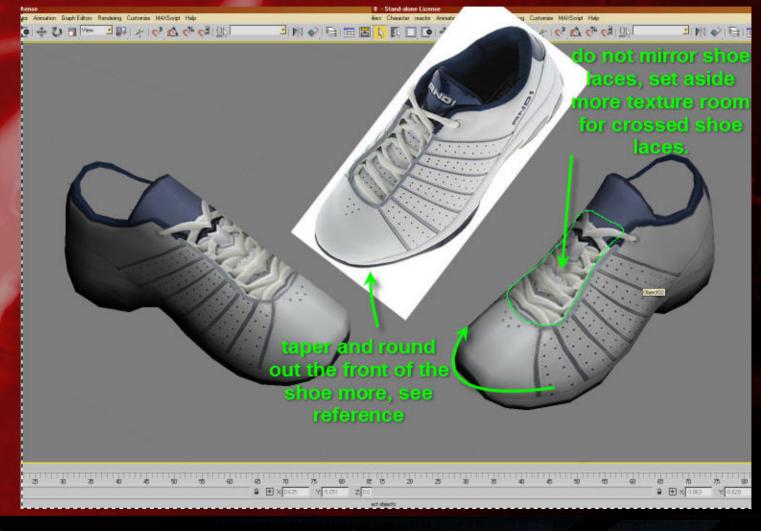
Good feedback reduces iteration

 Visual
 Exact
 Frequent

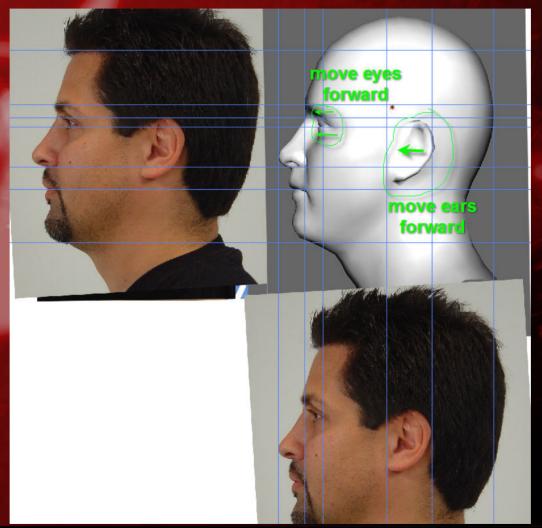
Bad feedback causes extra work

 Vague
 Open-ended



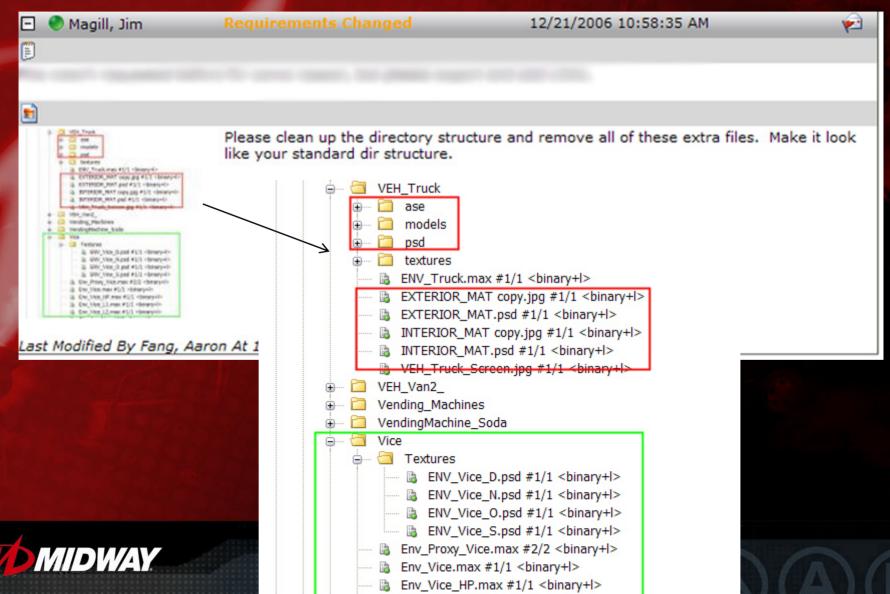












#### Too much text

HI guys,

I cannot access the would be great. If you could upload your files to the midway austin server from now on that

I'll save my final critique till I see the model but I'll give a minor critique based on the image you provided us. Right off the bat I see that she isn't in the correct pose. All reference provided and examples have the base pose with arms down and legs open.

#### "Too snug'

Edge loops around the clavicle/colar area aren't evenly spaced and it seems you have some uneccessary quad solution going right in the middle of her colar area at the pitt of the neck. Having a double side material for the bracelet is perfectly acceptable and its looking great so far. The clothes appear to be too snugg on her body over all and does not give the illusion of "drapping" off of her frame. I'll be able to show fixes for this once I get my hands on the mesh.



Her shoes at the 3/4 view dont appear to be "pointy" as they are in the concept. It seems they have been modeled with a rather blunt shape. The bag is too simple in geometry. At the very least the pouch protruding on the side should be fleshed out. Give the bag some character and asymmetry with beveled edges as in the concept.

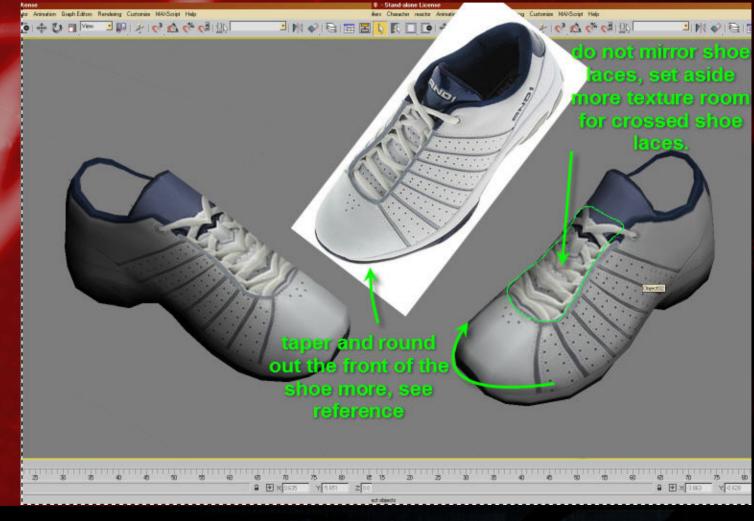
I can not stress enough how important it is to directly model off the concepts provided. Everything our concept artist has drawn has been drawn directly over the base mesh and the bag drawn to scale. PLEASE MODEL DIRECTLY FROM THE CONCEPT. For the sillouhette atleast it breaks down as basicly tracing from the concept.

Ill will critique further once I have hands on time with the mesh so please post at the link provided.

Thanks guys!

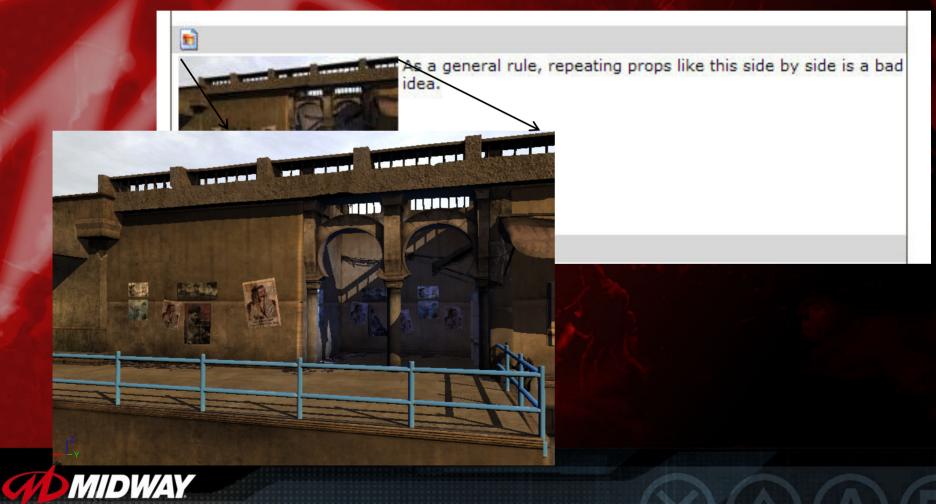








#### • Unclear



#### • Visual and frequent!

				🖃 🕙 Magill, Jim	Start Work	12/7/2006 4:50:04 PM	<b>1</b>	
				Delete backfaces! If you're sure that the poly	/don will never be seen del	ete it.		
				Last Modified By Fang, Aa				
	WIP (Need Feedback) 12/11/2	2006 4:15	:45 AM 😥					
		2000 1120		🖃 🌒 Magill, Jim	Feedback Given	12/11/2006 2:25:18 PM		
	hi,jim bio find the size of Tentmed's door is different door cannot share. we have finished tentmed, should we make new d or you have other solution?		tirg's door. so these	Please make the requester changes to the med tent w	d changes to tent medium f ill apply to the large tent. m At 12/11/2006 2:25:18 P	irst before working on the large t	tent. All of the	
	Last Modified By 3/2/2007 2:07:38 AM	2007 2:36:	:04 AM					
		2.30.		🖃 🔍 Magill, Jim	Feedback Given	1/11/2007 7:12:27 PM		
	hi,jim			<b>1</b>				
	We already use pure color occlusion,but the build light.Can we use a poly to cover this build light.Can we use a poly to cover the	the model s seams?1	still have searls after Thanks	Last Modified By Magill, Jir	Why not cut the door in M why not cut the do	here at the natural seam?		
WIP (Need Feedback)	12/11/2006 4:15:45 AM 🛛 🚽 😥	<u> </u>						
		k←li	🖃 💿 Magill, Jim	Feed	lback Given	12/11/2006	2:25:18 PM	
hi,jim we find the size of Tentmed's door is different from Tentlrg's door. so these door cannot share. we have finished tentmed, should we make new door model according to tentlrg? or you have other solution? thanks		F	Please make the requested changes to tent medium first before working on the large tent. All of the changes to the med tent will apply to the large tent. Last Modified By Magill, Jim At 12/11/2006 2:25:18 PM					

3/2/2007 2:07:38 AM



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Last Modified By

# Staffing

Good staffing plan provides bandwidth

 Requirements
 Feedback

Bad staffing plan causes mistakes
 – Delays

Miscommunication



# Staffing

Requirement packets
 – 1 FT artist can do 25 packets a week

250 assets require 10 man weeks of prep



# Staffing

Providing feedback is full-time job
 – 1 artist can support ~30 assets at once

#### 60 assets require 2 full-time artists



# In Summary

Internal process can make or break you
Scope
Pre-Production
Requirements
Feedback
Staffing



